



NAPM-Tulsa News & Views

February, 2010

I heard from board members that our January program was outstanding. I missed it and I hope we can get Dr. Steven Green to return as a speaker next year but meanwhile we'll have other opportunities to hear outstanding speakers later in the year. For instance, in March we have the founder of Eskimo Joe's, Stan Clark. More about that later this month.

Our annual fundraiser, the buyer-supplier golf outing, will be on May 17th. It's at Golf Club of Oklahoma this year. In the past, we've had very few members sign up to play but we would like to change that this year. You don't have to be a good golfer. Trust me on this. You should have seen some of last year's golfers. It's all in good fun with a hamburger buffet and a raffle prize as well as other prizes. I've been eavesdropping on the golfing committee and it will be a truly special event, one that I would like for you to enjoy.

As you all know membership renewal was in December. It appears quite a few did not renew their membership. This, of course, affects next year's operating budget but we'll make do with what we have. Some people did not renew due to the economy and there have been other reasons for non-renewal. It wasn't a surprise to me that we lost members but NAPM-Tulsa has been here since 1919 and I find it difficult to watch membership decrease.

I admit I feel a responsibility to those 1919 founders to maintain as high a standard as possible for this organization that they created. We've adapted and changed over 90 years and I'm sure there were arguments over many of those changes, but fortunately member loyalty and the desire to grow professionally continued NAPM-Tulsa.

I want to thank all of you who felt your membership provided enough value to renew and I want to ask each of you to become special ambassadors for NAPM-Tulsa. We're not just any organization! We can take pride in being one of the oldest professional organizations in Tulsa. Spread the news!

I'll see you at Los Cabos for our February dinner meeting.

Marilyn Medlock
2009-2010 Chair

In This Issue

Calendar of Events

Feb 9 Dinner Meeting

Location: Los Cabos, 300 Riverwalk, Jenks
5:30 p.m. - 7:15 p.m.
Speaker: Panel Discussion
Topic: Employment Interview and Resume Tips and Tricks

Mar 9 Dinner Meeting

Location: TBD
5:30 p.m. - 7:15 p.m.
Speaker: Stan Clark, Eskimo Joe's
Topic: TBD

Apr 13 Lunch Meeting

Location: TBD

May 11 Lunch Meeting

Location: Baxter's Interurban Grill
11:30 a.m. - 1:00 p.m.
Election of New Board Officers
Speaker: Donna Rynda
Topic: The Four Free Ways to Reduce Your Stress This Year

May 17 NAPM-Tulsa Annual Buyer-Supplier Golf Outing

Location: Golf Club of Oklahoma
www.golfcluboklahoma.com

Jun 8 Dinner Meeting

Location: TBD
5:30 p.m. - 7:15 p.m.
Installation of New Board Officers
R.A.P.P.'rs Night
Speaker: Gerry Raubach, Industrial Solutions
Topic: Supporting Lean Initiatives through Purchasing Activity

Quick Links

[NAPM-Tulsa Website](#)
[ISM Website](#)

Job Postings

[A Note from the Vice Chair](#)

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A Note from the Vice Chair....



Hang on a minute, while I dust off the snow...remind me what state we all live in?? Oklahoma you say...ok for a minute I thought we might be in one of the Dakotas!! All kidding aside, I want to thank everyone for their attendance and participation in last month's meeting at the Philbrook. This was our first time there, and I really enjoyed it. I hope we can schedule there again in the future. I'd also like to thank Billie Ketchum, our Programs Chair, who has really changed things up this year and given

us some outstanding new venues. A little spice goes a long way. And speaking of spice, Los Cabos is home to our February dinner meeting and as always, we look forward to seeing you there! And bring a little Spring along with you!!!

Meeting Information

February Dinner Program

Tuesday, February 9, 2010
5:30 - 7:15 p.m.

Our February meeting is a panel discussion on resume and interview tips and will include recruiters and professional resume writers. It will be held at one of the more popular restaurants, Los Cabos on Riverwalk.

To reserve a place, please [click here](#)

ConocoPhillips

Opportunities in Bartlesville, OK

www.conocophillips.com/careers

Nordam

Opportunities in Tulsa, OK

www.nordam.com/careers

More information on openings, along with links to job search sites, can be found on our website at www.napmtulsa.org.

ISM Seminars

Best Practices in Procurement
4461 Dallas, TX
Feb 10, 2010 - Feb 12, 2010

Resisting Price Increases and
Implementing Cost Improvement
Initiatives: How to Make a Major
Impact into Today's Volatile
Marketplace 4272 Tampa, FL
Feb 15, 2010 - Feb 16, 2010

Advanced Negotiation Strategies:
Advanced Concepts and Techniques for
Optimizing Value through Negotiations
4445
San Diego, CA
Feb 17, 2010 - Feb 19, 2010

Legal Considerations of Software
Licensing and Other Technology-
Related Agreements 4550
Tempe, AZ
Feb 22, 2010 - Feb 23, 2010

Legal Aspects of Supply Management:
The Basics You Need to Succeed
4385
San Diego, CA
Mar 01, 2010 - Mar 03, 2010

Contracting for Purchasing and Supply
Management: Beyond the Basics
4425
San Francisco, CA
Mar 08, 2010 - Mar 09, 2010

Contracting Basics: What All the Ts and
Cs Mean
4490
Tempe, AZ

[Directions Map](#)

Register for the NAPM-Tulsa Annual Buyer-Supplier Golf Outing!

Hosted by [The Golf Club of Oklahoma](#)

**4-Person Scramble Format
Shotgun Start-8:30 AM*
Monday, May 17, 2010**



\$135.00 per golfer includes greens fees, lunch buffet, cart, awards presentation, door prize tickets and access to locker rooms, and driving range.

Prizes and Contests

1st Place Prize-\$400 for Team
2nd Place Prize-\$300 for Team
3rd Place Prize-\$200 for Team
Contests - i.e. Ladies' and Gentlemen's Longest Drive, Closest to the Pin

Door Prize Drawings

All players will be entered in a drawing for a **4-some of golf at Golf Club of Oklahoma** and a nights' stay in one of the on-site cottages.

EARLY BIRD OFFER!

Register by March 5th and receive **two additional entries** per player for this \$1,200 value prize!

[CLICK HERE](#) for the Registration Form.

Oklahoma Economic Outlook

For the month of January, 2010, reported February 1, 2010



For the first time since August of last year, Oklahoma's leading economic indicator from a monthly survey of supply managers climbed above growth neutral. The Business Conditions Index, advanced to 54.5 from December's 43.0 and November's 49.4. Components of January's overall reading were new orders at 49.7, production, or sales, at 49.4, delivery lead time at 76.4, inventories at 45.5, and employment at 51.5. "Except for food producers in the state, non-durable goods manufacturers reported weak economic activity for January. On the other hand, durable goods producers are experiencing solid upturns in economic activity. Both sectors continue to add few jobs even as the economic outlook improves," said Goss.

Data from the Creighton University Economic Outlook:
<http://www.creighton.edu/business/economicoutlook/>

Membership Report

Mar 11, 2010 - Mar 12, 2010

Improving MRO Management
4351
Tempe, AZ
Mar 15, 2010 - Mar 16, 2010

Fundamentals of Purchasing: The Building Blocks of World-Class Professionalism
4521
Tampa, FL
Mar 22, 2010 - Mar 24, 2010

ISM Conferences

The ISM and NBTA Summit on Travel, Meetings & Supply Management
January 27-28, 2010
Tampa, FL

Black Executive Supply Management Summit
February 2-4, 2010
San Diego, CA

Women Executive Supply Management Summit
February 3-4, 2010
San Diego, CA

Hispanic Supply Management Summit
February 3-4, 2010
San Diego, CA

The 20th Annual North American Research and Teaching Symposium on Purchasing and Supply Chain Management
March 11-12, 2010
Tempe, AZ

95th Annual ISM International Supply Management Conference and Educational Exhibit
April 25-28, 2010
San Diego, California

2009-2010 Board of Directors

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Marilyn Medlock
Dollar Thrifty Automotive Group
marilyn.medlock@dtag.com

Vice Chair

K. Scott Mullins, C.P.M.
The NORDAM Group
smullins@nordam.com



REMINDER!

If you've not already renewed your membership, please do so.

ISM Satellite Seminars

As those of you who signed up for the October satellite seminar know, the Education Service Center had a technical problem that prevented the live broadcast.

We've bought the DVD of the October seminar and will show it at the Education Service Center soon. You will still receive the continuing education hours.

We are still making arrangements with the Education Service Center as to the time we can reserve a room for the showing. We'll let you know as soon as the arrangements are final.

The Education Service Center will not be able to broadcast future live seminars; however, if we can't find a location to broadcast live then we will reshew the seminars at the Center.

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Shadow Members

Mary Baker
Perri Catey

W.L. "Bill" James 2010 Nominations

The W.L. "Bill" James Outstanding Member Award was established to recognize outstanding members of the Association. It is the highest honor accorded to a member of NAPM-Tulsa, Inc. The award has been presented yearly since 1984 and is named in honor of W.L. "Bill" James who devoted many hours of his time in the interest of the Association. If you wish to nominate a member, please contact your Vice Chair, [Scott Mullins](#), for a nomination form.

Criteria for Nomination:

- Must be a regular or Associate Member of NAPM-Tulsa, Inc.
- Must have been a member for 5 or more continuous years at time of nomination.
- Must hold a position in purchasing or materials management at time of nomination.
- Has not previously received the W.L. "Bill" James award.

Call for Board Member Nominations

Interested in serving on the Board or want to nominate someone? Nominations are being solicited for the 2010-2011 NAPM-Tulsa board. If you would like to submit a nomination, please send an email to your [Communications Chair](#).

Comments or Suggestions?

If you have any comments, suggestions, topics or ideas for future issues of this newsletter, please send to Joseph.P.Gallagher@conocophillips.com



CERTIFIED PROFESSIONAL IN SUPPLY MANAGEMENT

Seriously interested in pursuing the CPSM designation? Give a call to one of your affiliate board members.

2009-2010 NAPM-Tulsa Board of Directors
NAPM-Tulsa



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