



NAPM-Tulsa News & Views

January, 2011

Welcome to the New Year. Hopefully everyone enjoyed their holidays and are ready to tackle the challenges of 2011.

I would like to thank everyone for their generous donations and support of our December charitable activity. The folks at St. Francis Children's Hospital were grateful for the many Panda Bags, Puzzles, Fleece Throws, and other assorted gifts which NAPM-Tulsa donated. With your continued support, we hope to make this an annual event for the affiliate.

We kick off the New Year with a luncheon at the Philbrook Museum. Our topic will be a roundtable discussion of the relationship between Strategic Sourcing and Supplier Contracts. We look forward to some very interesting and engaging dialogue.

Be sure to check our calendar of events for the other offerings headed your way. We have a great year ahead of us and we look forward to sharing it with you.

K. Scott Mullins, C.P.M.

2010-2011 Chair

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ISM Report on Business

PMI at 56.6%

New Orders, Production and Employment Growing; Supplier

Calendar of Events

[January Lunch Meeting](#)

January 11, 2011

Lunch Meeting - 11:30 - 1:00

Registration - 11:00

Location: Philbrook Museum

Address: Tulsa, Oklahoma 74114

(918) 748-5304

Speaker: TBD

Topic: TBD

[February Dinner Meeting](#)

February 8, 2011

Dinner Meeting - 5:30 - 7:00

Registration - 5:00

Location: El Chico

Address: 71st & Memorial, Tulsa

Speaker: Michael Erel

Topic: "The tools are ready but is it worth the wait?"

[ISM's 96th Annual International Supply Management Conference & Educational Exhibit](#)

Date: May 15-18, 2011

Location: Orlando, Florida

[Click here](#) to sign up email alerts regarding this event.

Quick Links

[NAPM-Tulsa Website](#)

[ISM Website](#)

[2010 ISM Salary Survey](#)

Job Postings

[Schlumberger](#)

[Purchasing Specialist in Bartlesville,](#)

[OK](#)

Deliveries Slower; Inventories Growing

Commodities Up in Price: Aluminum; Caustic Soda; Chemicals; Copper; Copper Based Products; Corn; Corrugated Containers; Nickel; Plastic Resins; Polyethylene; Resins; Soybean Oil; Stainless Steel; Steel; Titanium; and Titanium Dioxide.

Commodities Down in Price: Natural Gas; and Steel.

Commodities in Short Supply: Cocoa Powder; Electrical/Electronic Components; IGBT - Integrated Gate Bipolar Transistors; and Polyethylene - Low Density.

NMI at 55%

Business Activity Index at 57%; New Orders Index at 57.7%; Employment Index at 52.7%

Commodities Up in Price: Cable and Cable Products; Computer Accessories; Consulting Services; Contract Labor; Copper Cable; Copper Wire; Cotton; Cotton Products; Data Communications Services; #1 Diesel Fuel; #2 Diesel Fuel; Fuel; Gasoline; Office Supplies; Paper; and Toner Cartridges.

Commodities Down in Price: Paper Rolls is the only commodity reported down in price.

Commodities in Short Supply: Coated Freesheet; Coated Groundwood; Cotton; and Cotton Products.

ISM December Member Benefit Articles

Solving the Sustainability Puzzle and Meet Procurement Maturity Expectations



Interested in pursuing the CPSM designation?

Jim Koontz, a member of NAPM-Tulsa, Inc., is an approved CPSM trainer in our area. Please contact him with questions concerning his instructional programs: jim.koontz@hotmail.com.

APICS Professional Development Meeting

Thursday, January 13, 2011

"In Crisis or Commerce: The Trio of Traits You Need to Survive and Succeed"

<http://www.napmtulsa.org/careers.php>

ConocoPhillips

Opportunities in Bartlesville, OK

www.conocophillips.com/careers

Nordam

Opportunities in Tulsa, OK

www.nordam.com/careers

ISM Career Center

Worldwide Supply Chain Jobs

<http://www.ism.ws/careercenter>

ISM Conferences

ISM Sustainability and Social Responsibility Conference

November 4-5, 2010

Lake Buena Vista, FL

Program information available July 2010

11th Annual Services Conference

December 2-3, 2010

Phoenix, AZ

2010-2011 Board of Directors

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smullins@nordam.com

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marilyn.medlock@dtag.com

Gary Sheely

Green Onion
4532 E. 51st Street

5:30 PM - Networking
6:00 PM - Dinner
6:45 PM - Speaker

Cost: \$25.00
Free if not employed

Reserve your attendance ASAP
Call 918-317-4364

E-Mail: [Robyne Chatham \(robyme@darbyequip.com\)](mailto:Robyne.Chatham@darbyequip.com)

Comments or Suggestions?

If you have any comments, suggestions, topics or ideas for future issues of this newsletter, please send them to the Communications Chair at mbaker@emoteg.com.

About the Speaker

Gary is a Personal Growth Professional, who helps his clients set and reach goals to build the professional and personal life they really want. Whether from the stage, conference room or one-on-one, he excels in helping people overcome their hidden fears and self-sabotaging behaviors to unleash their hidden courage. He has tremendous insight into the things that hold people back from the success and happiness they desire.

He is an author, and has combined 30 years of his experiences as a counselor, executive coach, adjunct instructor and skydiving instructor/jumpmaster to offer his seasoned insights in a book entitled, Cutting Away: Facing the Fatal Five to Survive and Thrive. His book, drawn from a skydiving metaphor, outlines how resistance to personal change sabotages our health, happiness, safety and success.

An energetic presenter in any setting, his hilarious personal stories give him the unique ability to point out inconvenient truths about yourself while you are laughing out loud. It sets the stage for real personal and professional growth.

FUTURE APICS MEETINGS

February - Wally Thrun

March - Donna Rynda, Owner & Training Consultant of Make It Matter!

April - open

May - George Krauter - Store Room Solutions

2010-2011 Board of Directors



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