



NAPM-Tulsa News & Views

September, 2010

Hello Affiliate Members,

It's football time again in Oklahoma and that means Fall is just around the corner. And of course, this also signals the start of our new Affiliate Programs Year. I am very excited for this year's offerings. Our Programs Chair is already busy nailing down the activities for the year.

This month, we are welcoming John Stancavage, Business Editor for the Tulsa World as our guest speaker. In October, we will be visited by Hubert Jones, the Director of Supplier Diversity for Conoco Phillips. I am certain, that both speakers and their respective topics will be engaging and informative.

I hope you will find the time to attend both of these great sessions and continue to participate throughout the year.

OK team, it's a new season for NAPM-Tulsa...so let's play hard, stick to the fundamentals and make some big plays! It should be a great year!

K. Scott Mullins, C.P.M.
2010-2011 Chair

In This Issue

[New Members](#)

[CPSM Study Groups](#)

[Sept. Speaker Bio](#)

[Oklahoma Economic Outlook](#)

[APICS Update](#)

[Calendar of Events](#)

[ISM Web Seminars](#)

[ISM Seminars](#)

[ISM Conferences](#)

[2009-2010 Board of Directors](#)

[Comments?](#)

Calendar of Events

September Dinner Meeting

Date: Tuesday, September 14
Location: Te Kei's Indonesia Room
Address: 1616 S. Utica - Tulsa, OK
Phone: (918) 382-7777
Time: 5:30 p.m. - 7:00 p.m.

Speaker: John Stancavage - Tulsa World Business Editor

Topic: "Business trends in Tulsa" -- *What industries are growing...What industries are fading in Tulsa and Oklahoma?*

October Lunch Meeting

Date: Tuesday, October 12
Lunch Meeting - 11:30 - 1:00
Registration - 11:00
Location: Baxter's Interurban Grill Banquet Room

Address: 717 S. Houston
Phone: (918) 585-3134
Speaker: Hubert Jones, Conoco Phillips - Director of Supplier Diversity

Topic: Supplier Diversity
Menu: Sour Cream Chicken Enchiladas - Chicken mixed with sour cream, Monterey jack cheese and salsa, rolled in a flour tortilla and topped with a green chili sauce and melted cheese served with beans, rice, chips, salsa and cookies for dessert.

November Dinner Meeting

Date: Tuesday, November 9
Location: ...
Address: ...
Phone: ...
Time: ...

Speaker: name - title

Topic: "..."

Membership Report



WELCOME TO OUR NEW MEMBERS!

Debbie Cooper of General Mills, Sr. Purchasing Agent
 Rick Brogdon of USA Compression Co., Dir. of Supply Chain Mgmt
 Tonya Trimble of John Deere, Strtgc Supply Mgmt Specialist
 James LeBlanc of Bank of Oklahoma NA, VP Sourcing
 Jeremy Hill of ConocoPhillips, Dir Strategic Sourcing
 Michael Reed of Norris Rods, Sr Buyer
 Paul Creech from ConocoPhillips, Contracts Consultant

Pleased to know you!

September Program Information

Date: Tuesday, September 14
Venue: Te Kei's Indonesia Room
Address: 1616 S. Utica - Tulsa, OK
Directions: [Click here](#)
Phone: (918) 382-7777
Time: 5:30 p.m. - 7:00 p.m.

Speaker: John Stancavage - Tulsa World Business Editor

Topic: "Business trends in Tulsa" -- *What industries are growing...What industries are fading in Tulsa and Oklahoma?*

Please make sure to RSVP via our online reservation survey!

NOTE - the following meal options are available for you to choose from (indicate your preference via the online reservation survey):

MONGOLIAN BEEF - Sirloin Beef marinated in our secret sauce. Stir-fried with mushrooms, red bell peppers, green and white onions and bean sprouts.

CRISPY HONEY CHICKEN - Tempura chicken tossed with mushrooms, green onion and carrots in a delectable honey sauce.

MOO GOO GAI PAN - Shrimp and chicken breast with bok choy, mushrooms, onion, ginger and garlic in a flavorful mild sauce.

PEARL'S LEMON SHRIMP - Borrowed from Pearl's in New York City, this dish features shrimp, carrots, green peppers, onions and pineapple in a tart lemon sauce.

VEGETARIAN STIR FRY - Tofu stir-fried in a garlic chile miso sauce, with eggplant, mushrooms, broccoli, green beans, bell peppers and black beans.

ISM's 96th Annual International Supply Management Conference & Educational Exhibit

Date: May 15-18, 2011
Location: Orlando, Florida

[Click here](#) to sign up email alerts regarding this event.

Quick Links

[NAPM-Tulsa Website](#)

[ISM Website](#)

[2010 ISM Salary Survey](#)

Job Postings

ConocoPhillips

Opportunities in Bartlesville, OK
www.conocophillips.com/careers

Nordam

Opportunities in Tulsa, OK
www.nordam.com/careers

ISM Career Center

Worldwide Supply Chain Jobs
<http://www.ism.ws/careercenter>

Vice President of Supply Chain

<http://www.ism.ws/CareerCenter/JobDetails.cfm?JobID=24824>

More information on openings, along with links to job search sites, can be found on our website at www.napmtulsa.org.

Free ISM Web Seminars



Tackling the Procurement of Complex Services -
 5 Tips for Breaking Through Barriers
 Thursday June 24, 2010

[Register Now](#)

ISM Seminars

GENERAL TSO'S CHICKEN - Tempura chicken breast with chiles, green onions, ginger, garlic and peanuts in a spicy, slightly sweet sauce.



Interested in pursuing the CPSM designation?

Jim Koontz, a member of NAPM-Tulsa, Inc., is an approved CPSM trainer in our area. Please contact him with questions concerning his instructional programs: jim.koontz@hotmail.com.

NAPM Website Restored!

The hosting platform for the NAPM website suffered a denial of service (DoS) attack in early September and our website was down for a time. It has been restored and should be working fine now! Check it out!

John Stancavage Biographical Note

John Stancavage is business editor of the Tulsa World. He oversees a nine-member staff that produces the daily Business section.

Stancavage joined World Publishing Co. in 1982 to be associate editor of the Tulsa Business Chronicle, a start-up weekly business newspaper. He moved to the World Business section in 1992 and became editor in 1996.

He is a native Tulsan and a graduate of the University of Tulsa.

Stancavage has won more than two dozen professional journalism awards, including the 2004 Katie award for the best Business story in a five-state region.

He currently is serving as president of the board of Leadership Tulsa. He also is a board member and immediate past president of the Oklahoma Business Ethics Consortium.

ISM Report on Business

For the month of August 2010, released September 7, 2010

Legal Aspects of Supply Management: The Basics You Need to Succeed
4386 Las Vegas, NV
Jun 07, 2010 - Jun 09, 2010

Contracting Basics: What All the Ts and Cs Mean
4491 Las Vegas, NV
Jun 10, 2010 - Jun 11, 2010

Principles of Effective Inventory Management
4337 San Francisco, CA
Jun 17, 2010 - Jun 18, 2010
Reducing and Controlling Costs with Cost-Containment Strategies
4593 Minneapolis, MN
Jun 24, 2010 - Jun 25, 2010

Integrating Project Management into Supply Management
4287 Nashville, TN
Jun 28, 2010 - Jun 29, 2010

Advanced Negotiation Strategies: Advanced Concepts and Techniques for Optimizing Value through Negotiations
4446 Chicago, IL
Jul 12, 2010 - Jul 14, 2010

Legal Aspects of Supply Management: The Basics You Need to Succeed
4387 Cincinnati, OH
Jul 19, 2010 - Jul 21, 2010

Supplier Relationship Management for Collaboration, Impact and Business Success
4328 Nashville, TN
Jul 21, 2010 - Jul 23, 2010

Strategic Services Procurement: Applying Strategic Sourcing Principles to the Procurement of Services
4456 Philadelphia, PA
Jul 26, 2010 - Jul 27, 2010

Contracting for Purchasing and Supply Management: Beyond the Basics
4426 Minneapolis, MN
Jul 29, 2010 - Jul 30, 2010

ISM Conferences

ISM Sustainability and Social Responsibility Conference
November 4-5, 2010
Lake Buena Vista, FL
Program information available July 2010

11th Annual Services Conference
December 2-3, 2010
Phoenix, AZ

2010-2011 Board of Directors

PMI (Mfg Index) at 56.3%**Up in price:** Caustic Soda, Copper, Corrugated Containers**Down in price:** Polyethylene, Polypropylene and Steel**In short supply:** Capacitors**NMI (Non-Mfg Index) at 51.5%****Up in price:** Bacon, Beef, Butter, Chicken, Coated Groundwood, Dairy, Diesel Fuel, Freight charges, Fuel, Gasoline, Linen, Pharmacy products, Pork, Transportation costs**Down in price:** None**In short supply:** Coated Groundwood

For ongoing commentary on recent economic developments, visit the blog at www.economicstrends.blogspot.com.

Data from the Creighton University Economic Outlook: www.creighton.edu/business/economicoutlook/

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APICS Update

Professional Development Meeting

Thursday, September 16, 2010

"Integrated Business Planning
The Evolution of S&OP"

by

Mr. Pat Bettini

Senior Partner at Oliver Wight Americas

Green Onion
4532 E. 51st Street

5:30 PM - Networking
6:00 PM - Dinner
6:45 PM - Speaker

Cost: \$25.00
Free if not employed

Reserve your attendance ASAP
Call 918-317-4364
E-Mail: Alecia Rice

About the topic

"Successful performance isn't the product of a single department. Sales, Product Management, Manufacturing and, Finance all need to be on the same page if your company is to achieve superior business performance and maximum profitability. Getting and maintaining functional plan alignment is the key to success."

What does it take to make it happen?

About the Speaker

Mr. Pat Bettini is Senior Partner at Oliver Wight Americas. His 35-year ERP/SCM consulting and education career covers "hands-

Chair

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Shadow Members

Perri Catey

Comments or Suggestions?

If you have any comments, suggestions, topics or ideas for future issues of this newsletter, please send them to the Communications Chair at mbaker@emoteq.com.

on" management as a production engineer, production and inventory control manager, and materials manager, followed by a move to the Manufacturing Systems Division of Xerox, first as a Senior Consultant and then as Director of Education and Consulting. He gained senior management experience as the Vice President of Sales and Marketing for an international ERP systems company before joining Oliver Wight in 1988. Pat was APICS certified in 1979 and actively presents educational topics to APICS chapters across the US.

2010-2011 Board of Directors



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